



# Supply Optimisation

## Background

With our business partner, Negawatt Energy Solutions, we use over 20 years of procurement experience in the Australian and New Zealand markets to ensure that you are purchasing at the best possible price for your LPG, Natural Gas and Electricity. Purchasing energy at the right price and with the right contractual structure is the single most important way you can reduce energy costs and energy cost risks.

Supply Optimisation acts as a bridge between you and the energy marketplace, analyzing your consumption and risk profiles, reviewing supply and demand influences and then leveraging market conditions as they evolve. This includes determining appropriate contract lengths to take advantage of medium-long term pricing influences, and the right time to renegotiate your position with a forward contract that takes advantage of short-term pricing influences. Energy pricing is very volatile in response to a range of influences, we have extensive experience in monitoring these influences and navigating around adverse pricing. Getting it wrong even a little can have a seriously detrimental impact on your pricing.

Supply Optimisation improves your engagement with suppliers to get you the best structured product at the best price, and then monitors this to keep you optimized and leverage ongoing changes in network, regulatory and other pricing.

In a rising market, Supply Optimisation is about cost avoidance, and in a falling market, capitalizing on savings opportunities.

## Scope Of Work

1. NES will review current invoices to be provided to confirm the scope of the project.
2. NES will develop a Procurement Strategy, which takes into account contract expiries, load profiles, and includes a current market report detailing influences in the future market that will effect your review.
3. NES will collate 12 months consumption data to establish current usage trends and a load profile for each site.
4. NES will review the load profile for opportunities to further reduce costs and implement energy efficiency and demand response tools.
5. As agreed in the Procurement Strategy, NES will develop specific tender documents to address your individual requirements, and ensure that retailers are provided with sufficient information to respond with the best possible rates
6. NES will issue the tender to retailers pre-qualified and capable of providing the service, at a time expected to achieve the best result
7. NES will analyse all responses from the marketplace ensuring that all offers are able to be presented in an “apples for apples” comparison
8. The NES electricity report will be presented to you, detailing all offers as tendered by suppliers and comparison of these showing all inclusions and associated costs.
9. You will then be in a position to make an informed decision as to your future supply partner.
10. NES will co-ordinate the execution of contracts upon your selection of a supply partner.

**Peter Duncan (EMS) is a licenced distributor for Negawatt Building Optimisation  
Contact Peter by email [peter.duncan@buildingtuner.com.au](mailto:peter.duncan@buildingtuner.com.au) or Mobile 0434 481 152**

## Ongoing from Contract Commencement

### **Approx 1-3 months from contract commencement -**

- NES will review your billing to ensure that all revised rates have been correctly applied.

### **Approx every 12 months from contract commencement -**

- NES will review a month of your billing to ensure that all revised rates continue to be applied correctly.
- NES will provide you an update of prevailing market trends and conditions relating to your operating environment.

## **Independent**

Unless customers specifically request otherwise, NES does not receive commission payments from retailers. Not all retailers pay commissions so the range of retailers becomes limited by excluding retailers who will not pay commission.